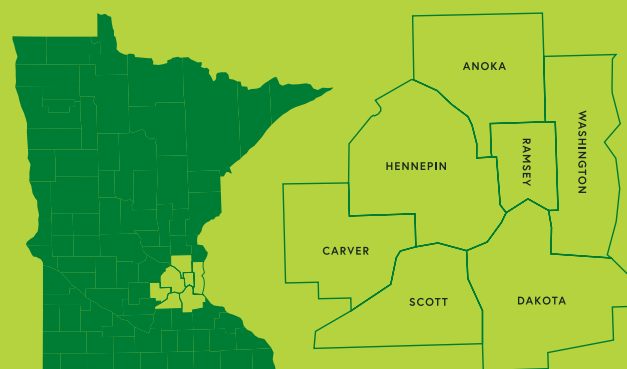


## Our Territory

Our territory is made up of the following counties in Minnesota: Anoka, Carver, Dakota, Hennepin, Ramsey, Scott, and Washington.



## Scope and Services

- Land Banking
- Brokering
- Lending
- Technical Assistance
- Property Management

## Programs

### Strategic Acquisition

Acquisition of land, commercial or residential real property with an identified end-user, future owner

### Community Lending

Loan origination and mortgage products for pre-development, construction, and acquisition of land, commercial or residential real property

### Land Banking

Acquisition of land, commercial or residential real property and holding it for an unidentified future use

# Programs & Services

Since 2009, Land Bank Twin Cities has been breaking barriers in the real estate market, disrupting inequities and empowering communities to build wealth, grow potential, and drive lasting change.

### MISSION

To capture strategic real estate opportunities to benefit people with low to moderate incomes, prioritizing BIPOC and populations facing barriers.

### VISION

All people in the seven-county metropolitan region of the Twin Cities have the opportunity to live and prosper in a community of their choice.



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# What Makes Us Different

## LEGAL STRUCTURE

Incorporated as a 501(c)(3) organization, offering operational flexibility

## DIVERSE FUNDING

Mix of grants, Program Related Investments (PRI), and property sale/lending revenues

## INDEPENDENT GOVERNANCE

Board of Directors

## FOCUSED MISSION

Can target specific community needs or neighborhoods

## AGILE OPERATIONS

More flexible decision-making and project execution

# Social Impact Return

For every dollar we invest in a housing unit, there is a social impact return of \$2.12

- Expanded sustainable homeownership and increased resource efficiency through housing rehabilitation
- Improved mental and physical health for families, including children, through affordable, comfortable housing
- Growth of emerging developers' businesses
- Increased educational success for children in stable housing

# Outcomes



## STABILIZING PROPERTY VALUES

Revitalizing neighborhoods and maintaining community assets



## LEVERAGING INVESTMENT FOR ECONOMIC GROWTH

Catalyzing economic growth through strategic partnerships



## FURTHERING RACIAL EQUITY

Promoting inclusive community development



## PROMOTING LASTING AFFORDABILITY

Ensuring long-term accessible housing options



## SUPPORTING CLIMATE RESILIENCE AND SUSTAINABILITY

Fostering climate resilience and green initiatives



# By the Numbers

OVER THE PAST 5 YEARS

**114**  
TRANSACTIONS

**\$58M+**  
TOTAL INVESTMENT

**1,100**  
HOUSING UNITS SUPPORTED

**12**  
COMMERCIAL UNITS SUPPORTED

**\$7M+**  
LOANED TO EMERGING DEVELOPERS

**\$1 = \$2.12**  
SOCIAL IMPACT ROI



SCAN HERE FOR STORIES ABOUT OUR IMPACT