HEALTH INSURANCE MANDATES IN MINNESOTA

BENTLEY GRAVES

BGRAVES@MNCHAMBER.COM

513-377-0029

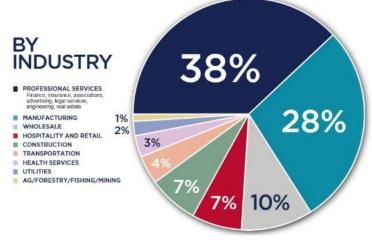


MINNESOTA CHAMBER OF COMMERCE



MANKATO OLDEN VAULUTH OWROSEVILLE
LMAR FARIB BURNSVILLE
RIVER FALLS NEW BRIGHTC
MOORHEAD PLAKEVILLE HOF
IALL NEW ULMSTILLWATER BI
AUSTIN HIBBI EDEN PRAIRIE
ALBERT LEA NNETONKA EAG
DRTHFIELD BLAINE ST. PAUL
CLOQUE CRYSTAL BLOOMI'
ACON APLE GROVE ROG
'AS WHITE BEAR LAKE

60% METRO





HEALTH COVERAGE IN MINNESOTA

Distribution of Minnesota Population by Primary Source of Insurance Coverage

Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Uninsured	5.4%	4.3%	5.3%	6.3%	5.5%	4.7%	4.3%	4.0%	4.0%	3.8%
Self-Insured	39.2%	39.5%	38.5%	38.6%	39.7%	40.6%	41.0%	39.6%	37.7%	37.5%
Fully-Insured	22.3%	21.2%	20.8%	19.3%	18.7%	19.0%	18.3%	17.6%	18.2%	18.1%
Private:	61.4%	60.6%	59.3%	57.9%	58.3%	59.6%	59.3%	57.3%	55.9%	55.6%
High-Risk Pool	0.2%	N/A								
TRICARE	1.1%	1.0%	1.0%	1.1%	1.1%	1.1%	1.1%	1.1%	1.1%	1.1%
MinnesotaCare	1.3%	1.9%	1.7%	1.5%	1.4%	1.3%	1.3%	1.6%	1.6%	1.6%
Medical Assistance	14.4%	15.5%	15.6%	15.9%	15.9%	15.2%	15.6%	17.3%	18.3%	18.5%
Medicare	16.3%	16.7%	17.0%	17.4%	17.8%	18.1%	18.3%	18.7%	19.1%	19.4%
Public:	33.2%	35.1%	35.5%	35.8%	36.2%	35.7%	36.4%	38.7%	40.1%	40.6%
	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023

Fully-Insured:

State-regulated

- Individual
- Small Group
- Large Group Markets

Self-Insured:

Federally-regulated

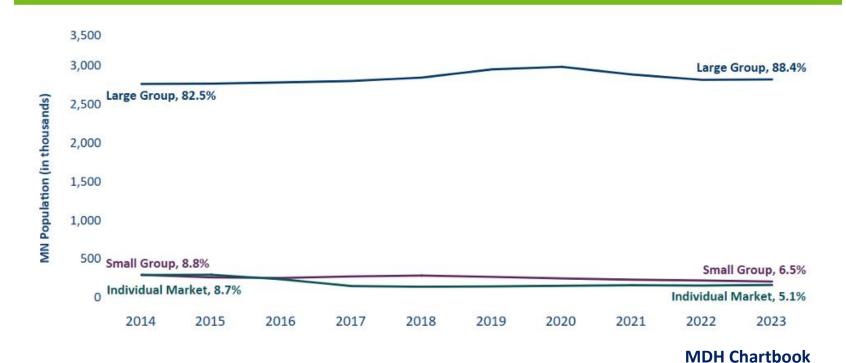
ERISA-exempted

MDH Chartbook



MINNESOTA'S STATE-REGULATED FULLY-INSURED MARKET

Distribution of Minnesota's Private Health Insurance by Market Space





2024 BUSINESS SURVEY RESULTS

- **68%** of our members provide health insurance coverage
 - 73% fully-insure under state rules
 - 23% self-insure under federal rules
- If Healthcare costs continue to increase at their current pace:
 - 34% say they'll continue offering coverage, but they'll be forced to pass on cost increases to employees
 - 27% say they'll be forced to reduce the level of coverage provided to employees
 - 11% say they'll be forced to stop providing health insurance coverage as a benefit
- For those members of ours who do not currently provide health insurance coverage 20% say its because they've dropped coverage because of prohibitive cost increases



COST/MKT TRENDS & STATE IMPACT

Cost Trends

- Employer Sponsored Insurance (ESI)
 - 9th highest family premium
 - **13**th **highest** individual premium (AHRQ, MEPS 2023)
- Since 2017, Minnesota has reported among the highest median health care spending by families in the country (MDH Chartbook)

Fully-Insured Group Market Trends 2013-2023

- Small Group: -5,384 groups covered, -110,667 lives covered
- Large Group: -1,189 groups covered, -43,691 lives covered

Direct State Impact on Health Care Costs

- Coverage & Benefit Mandates on Fully-Insured market
- Health Care & Health Insurance Taxes
- Underpayment by Public Program to Doctors & Hospitals



MN HEALTH INSURANCE MANDATES

Benefit	Name of Required Benefit	Market Applicability	Citation Number
Outpatient Facility Fee (e.g., Ambulatory	Outpatient medical & surgical services	Individual, Group, HMO	62A.153; 4685.0700 subp.
Surgery Center)			2E
Outpatient Surgery Physician/Surgical	Outpatient services	Qualified Plans, Small Employer	62E.06 Subd. 1(b)(2);
Services		Compliance Plans, HMO	62L.05 Subd. 4(2);
			4685.0700 subp. 2A,
			4685.1010 subp. 2B
Hospice Services	Hospice services	HMO	4685.0700 subp. 1
Private-Duty Nursing	Private duty nurse	Small Employer Compliance Plan	62L.05 Subd. 4 (6)
Routine Eye Exam (Adult)	Preventive health services	нмо	4685.0700 subp. 2F;
			4685.0100 Subp. 5
Urgent Care Centers or Facilities	Outpatient medical & surgical services	нмо	4685.0700 subp. 2A
Home Health Care Services	Home health services	Qualified Plans & Small Employer	62E.06 Subd. 1(b)(5); 62L.0
		Compliance Plans & HMO plans	Subd. 4(5); 4685.0700 subp 3C
Emergency Room Services	Emergency services	Individual, Group, HMO	62Q.55
Emergency Transportation/Ambulance	Ambulance services	All health plans	62J.48
Inpatient Hospital Services (e.g., Hospital	Hospital services	Qualified Plans, Small Employer	62E.06 Subd. 1(b)(1); 62L.05
Stay)		Compliance Plans, HMO	Subd. 4(1); 4685.0700,
			subp. 2C
Inpatient Physician and Surgical Services	Inpatient hospital services	Qualified Plans, Small Employer	62E.06 Subd. 1(b)(2); 62L.05
		Compliance Plans, HMO	Subd. 4(2); 4685.0700 subp
			2D
Inpatient Physician and Surgical Services	Reconstructive surgery	Individual, Group, HMO	62A.25
Bariatric Surgery	Bariatric surgery	НМО	4685.07
Cosmetic Surgery	Complications from breast implants	Individual, Group, HMO	62A.285
Skilled Nursing Facility	Skilled nursing facility	Qualified Plans	62E.06 Subd. 1(b)(4); 4685.0700
Prenatal and Postnatal Care	Maternity benefits	Group , Group HMO	62A.047; 62A.041
Prenatal and Postnatal Care	Pre-natal care	Individual, Group, HMO	62A.047; 62A.041
Delivery and All Inpatient Services for	Minimum maternity stay	Individual, Group, HMO	62A.0411; 62A.041 Subd. 2
Maternity Care			& 62C.14 Subd. 5a
Mental/Behavioral Health Outpatient	Ambulatory mental health services	Small Employer Compliance	62A.152; 62L.05 Subd.
Services		Plans, HMO	4(10); 62A.152; 62Q.47;
		1	4685.0700 subp. 2E

Benefit	Name of Required Benefit	Market Applicability	Citation Number
Mental/Behavioral Health Inpatient Services	Inpatient mental health benefits	Group , HMO	62L.05 Subd. 4(10); 62Q.47; 4685.0700 subp. 2C
Substance Abuse Disorder Outpatient	Treatment for alcoholism and	Group , HMO	62A.149; 62Q.47; 4685.0700
Services	chemical dependency		subd. 2E
Substance Abuse Disorder Inpatient	Treatment for alcoholism and	Group market, HMO	62A.149; 62Q.47; 4685.0700
Services	chemical dependency		subd. 2C
Generic Drugs	Prescription drug coverage	Qualified Plans, Small Employer Compliance Plans, HMO	62E.06 Subd. 1(b)(3); 62L.05 Subd. 4(11); and 4685.0700 Subd. 3A
Preferred Brand Drugs	Prescription drug coverage	Qualified Plans, Small Employer Compliance Plans, HMO	62E.06 Subd. 1(b)(3); 62L.05 Subd. 4(11); and 4685.0700 Subd. 3A
Specialty Drugs	Prescription drug coverage	Qualified Plans, Small Employer Compliance Plans, HMO	62E.06 Subd. 1(b)(3); 62L.05 Subd. 4(11); and 4685.0700 Subd. 3A
Outpatient Rehabilitation Services	Therapeutic services	Qualified Plans, HMO	62E.06 Subd. 1(b)(3); 4685.0700 subp 2E; 4685.0100 subp 5D
Chiropractic Care	Chiropractic care	Small Employer Compliance Plans	62L.05 Subd. 4 (2); 62A.15; 62Q.23
Durable Medical Equipment	Durable medical equipment	Qualified Plans, Small Employer Compliance Plans, HMO	62E.06 Subd. 1(b)(10); 62L.05 Subd. 4(7); 4685.0700 subp 3B
Durable Medical Equipment	Scalp-hair prostheses for alopecia areata	Individual, Group, HMO	62A.285 Subd. 2
Durable Medical Equipment	Durable medical equipment	Individual, Group, HMO	62Q.66
Hearing Aids	Hearing aids	Individual, Group, HMO	62Q.675
X-rays and Diagnostic Imaging	Diagnostic testing	Qualified Plans, Small Employer Compliance Plans, HMO	62E.06 Subd. 1(b)(11); 62L.05 Subd. 4(3); 4685.0700
Imaging (CT/PET Scans, MRIs)	Professional services, outpatient services and hospital services	Qualified Plans, Small Employer Compliance Plans, HMO	62E.06; 62L.05; 4685.0700
Preventive Care/Screening/Immunization	Well-child visits, immunizations	Individual, Group, HMO	62A.047
Preventive Care/Screening/Immunization	Routine cancer screenings (mammograms, ovarian cancer screening for women at risk, pap smears)	Individual, Group, HMO	62A.30
Preventive Care/Screening/Immunization	Prostate cancer screening	Individual, Group, HMO	62Q.50

Benefit	Name of Required Benefit	Market Applicability	Citation Number	
Preventive Care/Screening/Immunization	Preventive health services	нмо	4685.0700; 4685.0100 Subp 5.	
Routine Eye Exam for Children	Routine eye exams	HMO plans	4685.0700 subp. 2F; 4685.0100 Subp. 5	
Anesthetics	Anesthetics	Qualified Plans	62E.06 Subd. 1(b)(8)	
Congenital Anomaly, including Cleft Lip/Palate Clinical Trials	Cleft lip/cleft palate	Individual, Group, HMO	62A.042	
Clinical Trials	Clinical trials	HMO	62D.109	
Dental Anesthesia	Anesthesia and hospital charges for dental care	Individual, Group, HMO	62A.308	
Diabetes Care Management	Coverage for diabetes	Individual, Group, HMO	62A.3093	
Treatment of Lyme Disease Prescription Drugs Other	Lyme disease	Individual, Group, HMO	62A.265	
Prescription Drugs Other	Nonformulary antipsychotic drugs	Individual, Group, HMO	62Q.527	
Family Therapy	Family therapy	нмо	62D.102	
Inherited Metabolic Disorder - PKU	PKU treatment	Individual, Group, HMO	62A.26	
Mental Health Other	Coverage for chemical dependency in corrections facilities	Health plan that provides coverage for chemical dependency	62Q.137	
Mental Health Other	Coverage for mental health medically necessary care	Individual, Group, HMO	62Q.53	
Mental Health Other	Court-ordered mental health services	Individual, Group, HMO	62Q.535	
Off Label Prescription Drugs	Coverage for off-label drugs to treat cancer in certain circumstances	Individual, Group, HMO	62Q.525	
Oral Surgery	Oral surgery	Qualified Plans	62E.06 Subd. 1(b)(12)	
Oxygen	Oxygen	Qualified Plans	62E.06 Subd. 1(b)(7)	
Port-Wine Stain Removal	Port-wine stain removal	Individual, Group, HMO	62A.304	
Durable Medical Equipment	Prostheses	Qualified Plans	62E.06 Subd. 1(b)(9)	
Radiation	Radiation therapy	Qualified Plans	62E.06 Subd. 1(b)(6)	
Residential Treatment for Children with	Health insurance benefits for	All health plans	62A.151	
Emotional Disabilities Second Opinions Related to Chemical	emotionally disabled children			
	Second opinions related to chemical	HMO	62D.103	
Dependency and Mental Health	dependency and mental health			
Second Surgical Opinion	Second surgical opinions	Qualified Plans	62E.06 Subd. 1(e)	
Services to Ventilator-Dependent Persons	Coverage of services to ventilator- dependent persons	All health plans	62A.155	
Treatment for Temporomandibular Joint Disorders	Temporomandibular joint disorder (TMJ) and craniomandibular disorder (CMD)	Individual, Group, HMO	62A.043	

- Minnesota is 2nd for most health insurance mandates (CMS)
- 14 new mandates were added last biennium
- 2025 Small Group premiums increased as much as 15%; carrier filings identified increased mandates as a contributing factor



DEPT OF COMMERCE – 62J MANDATE REVIEW PROCESS

62J.26 – Dept of Commerce required to conduct cost/benefit analysis of proposed health insurance mandate **BEFORE** they're considered by the Legislature.

2024-2025 proposed state health benefit mandate evaluations

For the 2024-2025 cycle, Commerce evaluated nine proposed health benefit mandates for potential fiscal, economic, and public health impacts. The final reports are now available in the table below. Please contact Ashley Setala at ashley.setala@state.mn.us with questions..

Summary of proposed health benefit mandates

Bill	Evaluation of proposed health benefit mandate
HF3479/ SF3510	Coverage for Mental Health Services for Children
HF4211/ SF4089	Coverage for Vasectomies
HF5050	Coverage for Genetic Testing and Imaging for Cancer
HF5199	Coverage for Maternal Mental Health Programs
HFXXXX	Coverage for Gene Therapy Treatment for Sickle Cell Anemia
SFXXXX	Coverage for Over-the-Counter Contraceptives
SFXXXX	Coverage for Powered Standing Systems
SFXXXX	Coverage for Bowel and Bladder Management for Spinal Cord Injuries
SFXXXX	Coverage for Inherited Metabolic Diseases



NEWLY ADDED/PROPOSED MANDATES & MANDATE DEFRAYAL

2023 Session Enacted Mandates

\$0 OOP for Mammogram Follow Up	\$ 0.63	\$ 7,856,616.60
Rare Disease Open Network	\$ 7.28	\$ 90,787,569.60
\$ OOP for Chronic Disease	\$ 1.00	\$ 12,470,820.00
Biomarker Testing	\$ 0.22	\$ 2,743,580.40
Psych Res. Treatment	-	-
Psych Coll. Care Model	-	-
Total	\$ 9.13	\$ 113,858,586.60

2025 Session Proposed Mandates

Bladder & Bowel Mgmt for Spin Cord	\$ 0.02	\$ 257,414.40
Cancer Genetic Testing & Imaging	\$ 2.60	\$ 33,463,872.00
Children MH No Cost Sharing	\$ 2.40	\$ 30,889,728.00
Inherited Metabolic Diseases	\$ 0.65	\$ 8,365,968.00
Maternal Mental Health	\$ 0.70	\$ 9,009,504.00
OTC Contraceptives	\$ 2.20	\$ 28,315,584.00
Powered Standing Systems	\$ 0.10	\$ 1,287,072.00
Sickle Cell Anemia Gene Therapy	\$ -	\$ -
Vasectomies	\$ 0.23	\$ 2,960,265.60
Total Fully Insured Market Impact	\$ 8.90	\$ 114,549,408.00

2024 Session Enacted Mandates

	\$	-
\$ 0.13	\$	1,622,690.16
\$ 0.04	\$	436,878.12
\$ 0.05	\$	624,111.60
\$ 0.39	\$	4,868,070.48
\$ 1.21	\$	15,103,500.72
		-
\$ 0.15	\$	1,872,334.80
\$ 1.82	\$	22,655,251.08
\$ \$ \$ \$ \$	\$ 0.04 \$ 0.05 \$ 0.39 \$ 1.21 \$ 0.15	\$ 0.04 \$ 0.05 \$ 0.39 \$ 1.21 \$ \$ 0.15 \$

HF 400 (Perryman, Huot) / SF 565 (Frentz, Dahms)

- State pays cost of ALL new mandates in ALL state-regulated fully-insured market segments
- Additional benefits are added without increasing the cost of coverage

